



Explanatory Webinars

Two webinars were organized with the aim of providing additional information to stakeholders about the PCP process and to support the partnering of solution providers in the preparation for the tendering process.

a) Tendering Process webinar

The webinar “Tendering process” was held on April 28th 2021. It was an informative session with a presentation by the project coordinator Kurt Zatloukal on the objectives of the project, its different phases and timelines, benefits for the R&D providers, basic concepts of the evaluation process and evaluation criteria, tendering procedure, documentation and contracts to be implemented. The presentation was followed by a Q&A session.

94 external stakeholders participated in the webinar. The registrants came from 16 countries in Europe and USA, representing different sectors, with the majority being from the biotech industry. All registered stakeholders showed interest in responding to the Call for Tenders.



Overview of the external stakeholders registered for the webinar “Tendering Process”, in relation to the represented sector.



b) Partnering webinar

In cases where one institution cannot cover the requirements for one or several Lot(s), we encourage collaborations with other solution providers for preparing proposals for optimal solutions. In order to support the solution providers in their search for suitable partners to apply to the Lot(s) of interest, we have organized a partnering webinar on May 18th 2021 and launched a **Partnering Platform** - publicly available since June 4th 2021 [HERE](#). From 89 registrations from external stakeholders, we have received 24 requests for presentation slots in the webinar. The presentations and contact details of the presenters are available (with the author's consent) on the Partnering Platform,

Interested providers can submit their partnering offers, requests and contact details on the website. The platform will remain active until the closure of the Call for Tender.

Note: The project consortium only acts as a supporter of this process and does not get involved in establishing any partnering agreements. Also, participation in the partnering webinar or registration in the Partnering Platform are not pre-requirements to apply to the Instand-NGS4P Call for Tenders.